



**AMY SCHULTZ, 33**  
Money coach  
Bay Village, Ohio  
**\$60,000**

"I'm a financial coach and co-founder of a company working to reduce the wealth gap for women. Through money coaching, we transform the lives of our clients: They get out of jobs they hate, leave unhealthy relationships and become financially secure and confident about building wealth."



**PAUL CUMMINGS, 38**  
Cybersecurity research engineer  
Jacksonville, Fla.  
**\$69,000**

"I comb the wire in search of emerging technologies that are ripe with potential vulnerabilities. I also help veterans and military spouses break into the IT and cybersecurity sector by aligning soft skills that can contribute to the holistic cyber concept."



**MORGAN OVERHOLT, 36**  
Freelance graphic designer  
Miami, Fla.  
**\$148,016**

# WHAT PEOPLE EARN

2021

Where are the jobs today and what do they pay? *Parade* takes a look at the changing world of work.

By Kathleen McCleary • Reporting by Kaylen Ralph

**T**his Labor Day, as the job market makes gradual improvements and the unemployment rate inches closer to past averages, *Parade's* most popular edition, What People Earn, peeks into the paychecks of the folks who kept us up and running (including health care workers, teachers, personal shoppers, delivery drivers and landscapers), reveals the next hot jobs and applauds some high-earning celebs who donated big during the pandemic.

While 2020 was one of the most difficult years for workers, 2021 is a different story. So where are the jobs? All that time we spent at home meant a big demand for home remodelers, landscapers, builders and garden designers; a new appreciation for the value of helpers like licensed nurses, mental health specialists, teachers and tutors; as well as a new recognition for careers in delivery and e-commerce.

**343,000**

That's how many leisure and hospitality jobs were added in June 2021 as consumers ventured out to eat and travel.

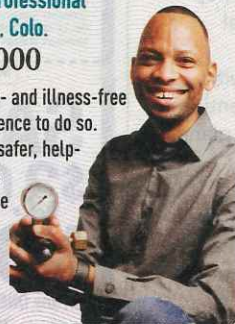
## THE TECH BOOM

Software jobs have been hot for a while, but now more companies are relying on AI to help meet surging demand—and prevent all those hackers.

**22%** That's how much the need for software developers is predicted to grow by 2029

**MWANGI NDONGA, 39**  
Occupational environmental health and safety (OEHS) professional  
Broomfield, Colo.  
**\$120,000**

"I contribute to the goal of an injury- and illness-free workplace and use artificial intelligence to do so. AI has a role in making workplaces safer, helping workers and OEHS professionals anticipate hazards at their workplace and assist in mitigating exposure risk, similar to how our personal devices use AI to alert us about credit card fraud."



**TYLER PERRY, 51**  
**\$97 million (est.)**  
The director, producer and famously charitable entertainment mogul, known for the *Madea* film franchise, worked to mobilize voters throughout the election year.



**THOMAS TYLER, 56**  
Letter carrier, U.S. Postal Service  
Annapolis, Md.  
**\$67,237**



**RAMONA COPPELLI, 49**  
Health and safety supervisor for Netflix  
Apache Junction, Ariz.  
**\$175,000**

"This position was born out of the COVID-19 pandemic and started with wellness screening, contact tracing, record keeping and policy enforcement. It has blossomed into much more. There is now a recognized need for continuing to improve health practices for the industry."



**AMANDA ARNOLD, 34**  
Landscape architect  
Downers Grove, Ill.  
**\$74,000**

**CHRIS PABON, 39**  
Personal trainer  
New York, N.Y.  
**\$80,000**



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